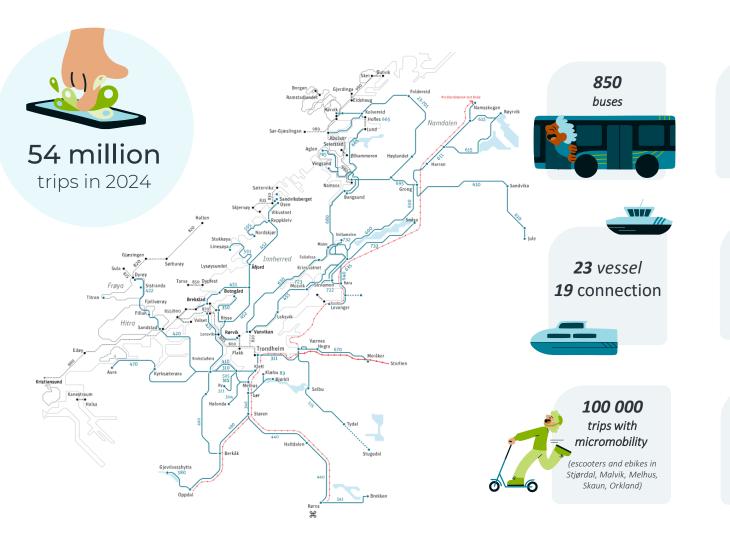
## Small scale mobility with big impact

How AtB works with suburban municipalities to close the gaps in public transport



**Eirin Aarem**Project manager and buiness developer | AtB Eirin.aarem@atb.no





10 000 trips with carpooling

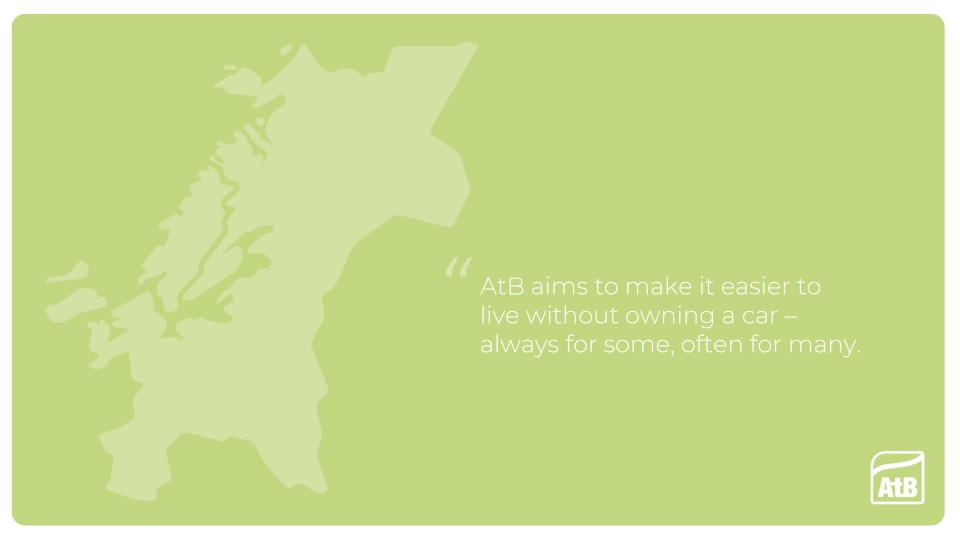


**2,3 millions**departures



**475 000** active users of the AtB app





### Micromobility pilot in the suburbs



- Aim to close public transport gaps in areas where traditional services are limited
- Deploying shared e-bikes and e-scooters where the operators see no commercial potential

#### 5 Municipalities

2023 Melhus, Malvik, Stjørdal

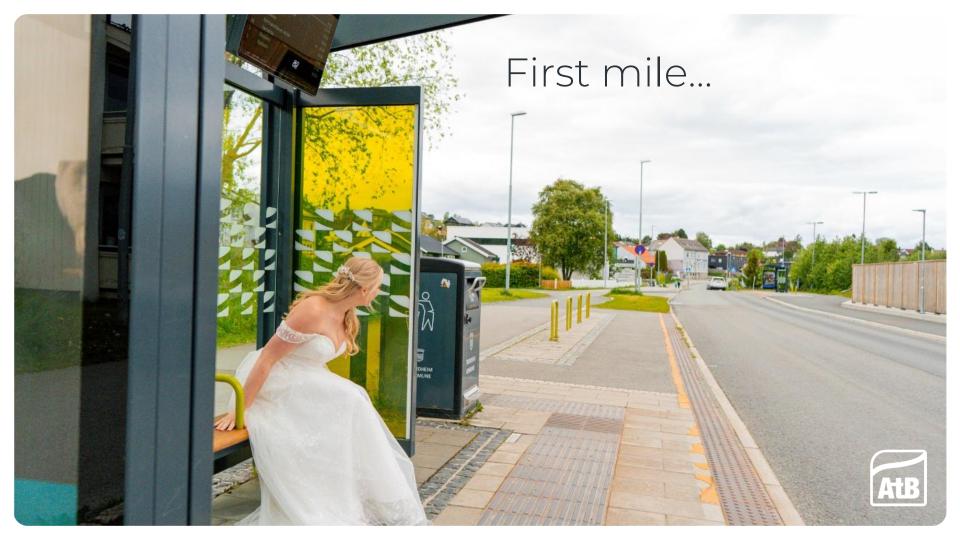
• 300 ebikes and 300 escooters – Dott

2024 Orkland, Skaun

50 ebikes and 50 scooters – Voi

It's not about the long journeys, but the many **short ones**.







### Purpose





Enable seamless multimodal travel



Reduce car dependency



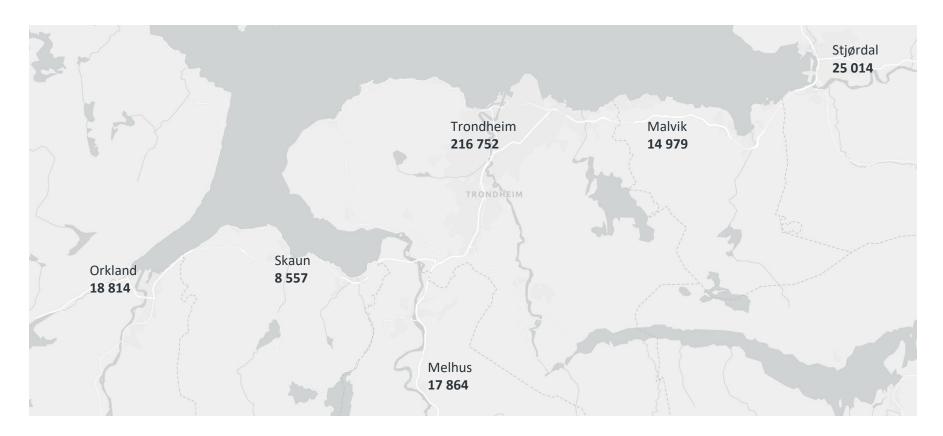
Support the reach of public transport region's zero-growth target for car traffic



Expand by improving first/last-mile connectivity

### Municipalities Inhabitants





#### Timeline



#### Initial Outreach

AtB reached out to offer micromobility to municipalities.

#### Regulation Planning

Municipalities met with Nivel and AtB to define local regulations.

#### Operational Responsibilities

The operator deployed vehicles, maintained them and ensured operations.













#### Tender process

AtB announced a competition and selected the winning operator.

#### Communication

Press release and info published by AtB. Shared locally by municipalities.

#### Evaluation

AtB conducts evaluations, including user survey and data analysis.

### Micromobility collaboration Model



#### **AtB**

- Finances project via Miljøpakken
- Coordinates stakeholders and service model
- Manages contracts and communication
- Evaluates service and administers subsidies

#### Operators

- Receives subsidies from AtB to support vehicle deployment in municipalities.
- Rebalance, maintain vehicles and operate services
- Share data and performance reports



#### Municipalities

- Decide operational parameters
- Responsible for digital regulations
- Share project info locally
- Provide input based on local needs

#### Nivel

- Platform for digital regulation
- Enables parking zones and geofencing
- Facilitates data sharing and analysis

### How the micromobility subsidy works





- Operators competed on number of vehicles offered for a fixed budget (800NOK per municipality)
- Operators receive subsidies in three stages
  - 1. Upon signing the contract
  - 2. Upon vehicle deployment
  - 3. A monthly operational support to ensure service quality
- Minimum 20% of fleet must be e-bikes.
- Contracts include options to expand fleet size and duration.
- Operators must report vehicle availability and performance regularly

### StandAB Pilot in Stjørdal



- Pilot lautumn 2025 10 charging stations
- AtB, Dott, StandAB, Nivel, Stjørdal Municipality
- Goal is to establish a better parking culture, lower service costs, higher utilization rate, and fewer battery swaps
- 10% of all rides ended in a charging station
- Top-performing stations: Stjørdal train station and town square – reflecting strong multimodal travel



# Usage data 2025

From april until august



### 28% increase in users since last year





Stjørdal 5 147 Melhus 906

Malvik 1 386

Orkland 2 265

Skaun 1 331 **2024** 8 563

### Number of trips in 2025



83 507

Total trips



Stjørdal 47 465

Melhus 5 482 Malvik 8 386

Orkland 14 857 **Skaun** 7 317

**2024** 99 745

# Consistent use near public transport during peak times



- Heatmaps from all municipalities show that usage is highest near public transport access points.
- Of these, most trips occur during morning and afternoon peak hours, aligning with commute patterns.





## User Survey 2024

Data collection period: September 2 – October 23, 2024

A total of 654 people responded to the survey, of which 608 live in the pilot municipalities.

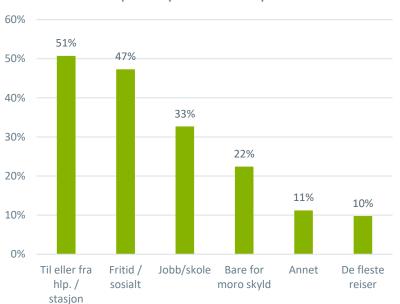
206 had used the micromobility service at least once, while 402 had never used it.



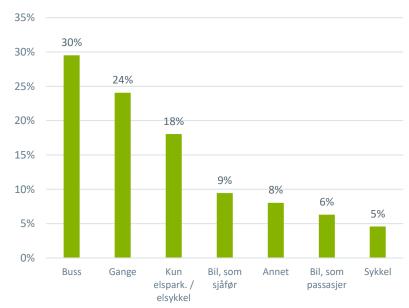
# Survey shows combined use with public transport



Til hvilke formål har du brukt elsparkesykler eller elsykler?



#### Når du bruker tilbudet, hvilke andre transportmiddel bruker du på samme reisen?

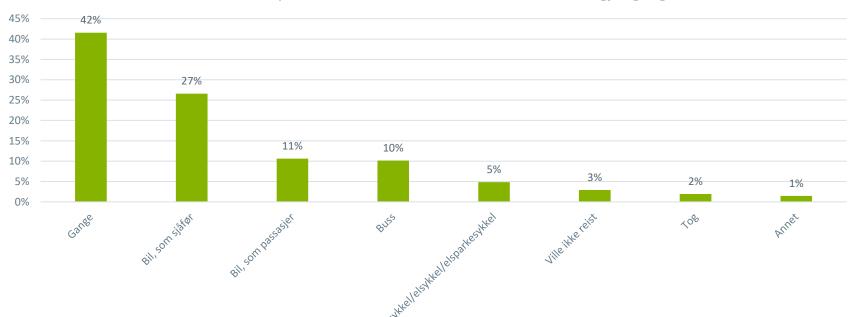


## Micromobility replaces car trips:



27% as driver, 11% as passenger

Tenk på den siste reisen hvor du brukte elsparkesykkel/elsykkel, hvilket transportmiddel ville du brukt om de ikke var tilgjengelig?



### 50% of users agree

# AtB

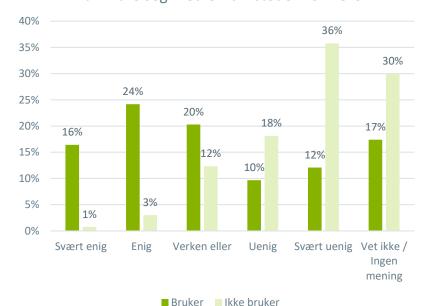
#### that Micromobility makes them less dependent on a car

#### Tilbudet har gjort meg mindre avhengig av bil



■ Bruker ■ Ikke bruker

#### Tilbudet bidrar til at husstander/familier kan klare seg med én bil isteden for flere



### Key takeaways





# Thank you for listening!

If you'd like to talk more about shared mobility, feel free to pull me aside for a chat or send me an email.



**Eirin Aarem**Project manager and buiness developer | AtB Eirin.aarem@atb.no

