





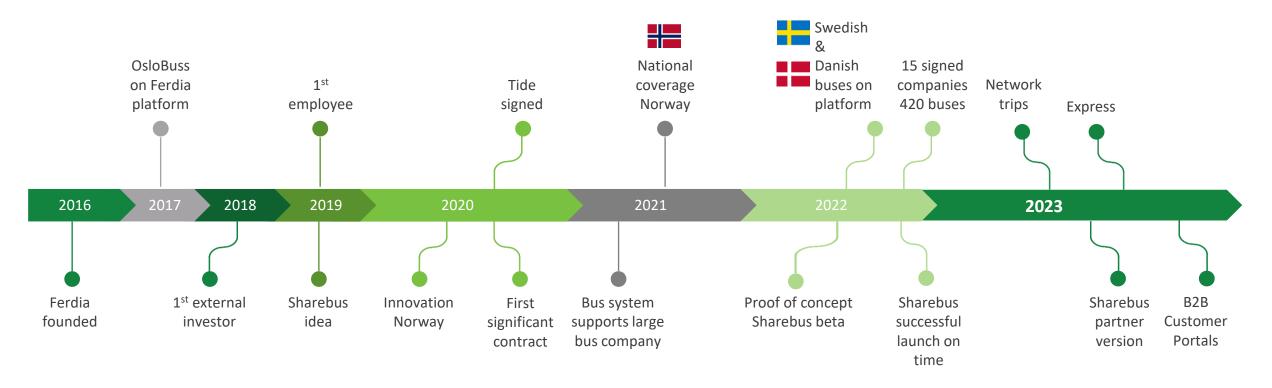


Trykk på bilde for video



2023 is the starting point for scaling

History





Problem: Industry ripe for disruption

Bus companies



- Manual processes
- Low utilisation and margins
- 20.000 bus companies in Europe selling the same product
- Missing tools to work smart with customers

Travel organizers



- The charter bus industry is out-dated
- Want smarter bus booking and use
- Want solution for travellers to pay for tickets
- Want one-stop shopping across regions and countries



- Buses are driving empty 30% of the road-time
- Private cars often preferred
- Available, un-used capacity in the charter bus industry



Solution: Ferdia bus platform

Creating the charter bus ecosystem



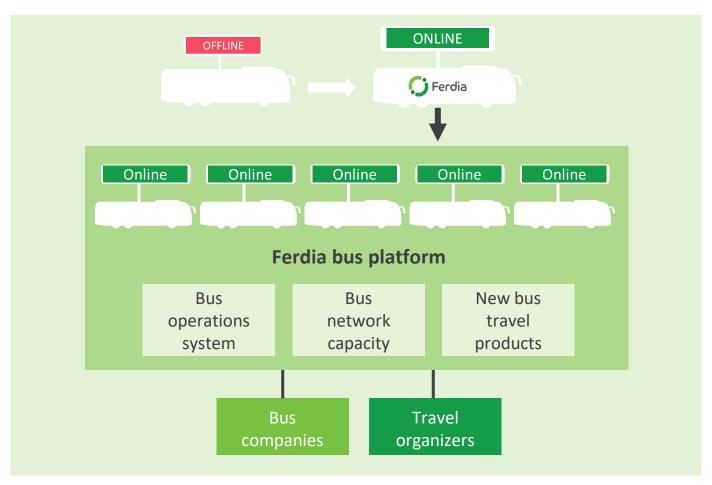
Providing modern bus operations system to local bus companies



Creating an infrastructure of buses on the same platform. Enable utilization of the entire bus network capacity



Enabling new ways of using a charter bus, introducing new bus travel products





Hvorfor Sharebus?

MÅLRUPPER:

- Arrangører
- Destinasjon
- Idrett
- Andre grupper



KUNDEBEHOV:

- Ønsker flere gjester eller deltakere
- Ønsker samhold og inkludering
- Økonomiske incentiver
- Ønsker å la bilen stå hjemme



DAGENS UTFORDRING:

- Tunge bestillingsprosesser
- Økonomisk risiko
- Miljøkrav
- Koordinering og logistikk
- Bytte av kollektivtilbud





Takk for meg ©



